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**Advisors in Export
Compliance and Licensing**

Welcome to FD Associates! You have probably accessed our website because you are looking for an export consultant, potentially a company that can assist you with ITAR or EAR requirements. We welcome this opportunity to share information about our company. Below are some things we think you should consider as you assess whether we are the consulting company best suited to meet your needs:

- *FD Associates are ITAR Specialists.* FD Associates was established in 1990 for the purpose of assisting small to medium size companies with their export licensing and compliance requirements. FD Associates' personnel **are specialists in the International Traffic in Arms Regulations (ITAR)**. We provide our clients, practical day-to-day support in ITAR licensing, and exporting in compliance with the ITAR. We assist our clients in establishing procedures for compliance with the ITAR. We offer in-house ITAR training programs tailored to each company's requirements. We also undertake audits of company's procedures for compliance with the ITAR.
- *But we have more than just ITAR expertise!* We can assist you with determining whether your product, technology or service is subject to the ITAR or the EAR (Export Administration Regulations). If your exports are subject to the EAR, we can assist in classifying your products according to Commerce Control List and determining if a license will be required for export. We can help with preparation and processing through approval of EAR licenses and provide guidance on exporting in compliance with the EAR. We also do EAR training and audits.
- *And, We Have a Team of Qualified Personnel to Assist You:* FD Associates' staff have extensive practical, real-world experience in ITAR and EAR licensing and exporting. FD Associates' personnel have day-to-day experience in working with the officials of various government licensing and compliance agencies (State, Commerce, DOD). **Collectively, we have a nearly 50 years experience in licensing, exporting and compliance with the ITAR and the EAR!** On any given day, we have over 100 licenses in review with State or Commerce. We can be an effective advocate for your company in export licensing and compliance matters.
- *Why Choose FD Associates?* When it comes to licensing and exporting in compliance with the ITAR and the EAR, you must be sure that the company you choose has the day-to-day experience and the resources to address all of your export and compliance needs in an efficient and timely manner. FD Associates meets all of these criteria. We have the staff and the experience to be able to support your ITAR and EAR export licensing, and compliance needs from identification of the requirement, through licensing, exporting, record keeping and reporting. We provide training in export licensing and export compliance. We assist companies in establishing export compliance programs including procedures and audits. We can assist with submissions of voluntary disclosures in the event of export violations. **In short, we are a one-stop resource that can add value to your company's international business activities by ensuring you have all necessary approvals and procedures in place to conduct your business in a compliant manner and avoid costly penalties and delays due to export violations.**