

ABOUT THIS WORKSHOP

This workshop will help attendees prepare for significant changes in their export compliance responsibilities as a result of changes in U.S. export control laws and regulations resulting from the transition of USML I, II and III to the Export Administration Regulations Commerce Control List. Attend these small group workshops and help your company avoid costly delays and mistakes in implementing processes and procedures for compliance.

Who should attend this important workshop? Export compliance administrators and managers at all levels (beginners to veterans), Empowered Officials and senior staff: all will gain a strong understanding of the EAR controls on transitioned items and responsibilities for exporting.

ABOUT THE PRESENTER

Jenny Hahn, President - Since joining FD Associates in 1992, Jenny has assisted exporters with a variety of licensing and compliance requirements. Jenny has expertise and experience in various technologies including aircraft, parts and components, night vision equipment, satellite parts and components, ballistic/armored equipment, firearms/ammunition, propulsion systems for missiles and Intelligence Surveillance and Reconnaissance equipment and various weapon systems. Jenny is the lead trainer at FD Associates. She has conducted numerous workshops on Export Control Reform since its implementation, October 15, 2013. In addition, she assists companies in establishing compliance programs and is the company lead on audits and provides on-site training in the requirements of the ITAR and EAR.

Registration

Fee: \$695.00

(Fee includes course materials, breakfast, refreshments and lunch)

Name _____

Title _____

Company Name _____

Company's Street Address :

City, State, Zip, Country _____

Email _____

Phone _____

Mail Registration Form with Check to:

FD Associates, Inc.

7918 Jones Branch Drive, Suite 540

McLean, VA 22102

Phone: 703-847-5801

Fax: 703-847-1523

Registration can only be accepted on receipt of payment. Payments may be made via check or credit card. Please make checks payable to FD Associates, Inc. Payment via credit cards can be accepted on our website via PayPal. **Registrations must be received one week before the scheduled date of attendance to ensure enrollment.** A \$50 administrative fee will apply to any cancellation made anytime up to a week prior to the workshop. Any cancellations the week of the workshop will be subject to a 50% administrative fee.

For more information, please contact us at 703-847-5801 or email at info@fdassociates.net.



FD ASSOCIATES, INC.

**The ITAR, The EAR and
the transition of USML I, II & III to
the EAR**

**Advisors in Export Compliance and
Licensing**

May 1, 2019

May 23, 2019

June 5, 2019

June 26, 2019

July 18, 2019

Are you a firearms, weapon systems or ammunition manufacturer or exporter?

Are you ready for the changes to the U.S. export rules that transition certain firearms, parts, components, accessories, attachments and manufacturing equipment, certain weapon system parts, components, and manufacturing equipment and certain ammunition, parts, components and manufacturing equipment to the Export Administration Regulations (EAR)?

- Do you know what stays on the ITAR?
 - Do you know the EAR rules and the new ECCNs controls in the EAR for the transitioned items?
 - Do you understand when licenses or license exceptions might apply to export transactions?
- Learn the answer to these and many more questions by attending this important export control seminar addressing the final categories, USML I, II & III transition to the EAR.

We will breakdown the transition notice into easy to understand terms. We will compare the ITAR and the EAR terms and rules. We will focus on what articles have transitioned to the EAR, how they are classified and what you need to do to make exports.

We will discuss what remains on the ITAR and when ITAR licensing applies to EAR commodities.

This a small group workshop for export compliance specialists and licensing personnel. The program will be held in the Tyson's Corner, Virginia, at our offices.

DRAFT WORKSHOP AGENDA

07:30 - 8:00 - REGISTRATION - CONTINENTAL BREAKFAST

8:00 - 8:30 - OVERVIEW OF THE TRANSITION OF U.S.M.I. TO CCL AND BEYOND

8:30 - 10:00 - ITAR VS. EAR

- Overview and Comparison of ITAR & EAR
- How to Determine Export Jurisdiction - Order of Review
- CJ Versus CCATS
- Classification Exercise

10:00 - 10:15 - BREAK

10:15 - 10:45 - OVERVIEW OF ITAR & EAR LICENSING SYSTEMS

10:45 - 12:00 - MY PRODUCT IS NOW EAR, WHAT DO I NEED TO DO TO MAKE EXPORTS?

- What Is Now Subject To The EAR?
- Types of Controls
- Understanding the Export Control Classification Number (ECCN)
- Determining When A License Is Required.

12:00 - 12:45 - LUNCH BREAK

12:45 - 1:45 - EAR LICENSE EXCEPTIONS

2:00 - 2:30 - EXPORTING UNDER THE EAR LICENSE OR LICENSE EXCEPTION

2:30 - 2:45 - BREAK

2:45 - 4:00 - WHAT REMAINS ITAR?

- Review of USML I, II, III
- When Are Licenses Required For EAR Regulated Commodities

4:00 - 4:30 - DISCUSSION/ADJOURN

This workshop will provide invaluable insights and guidance to attendees at all levels on the similarities and differences between the two major US export controls regulations: the ITAR and the EAR, and how to make exports under the EAR of firearms, components and parts, manufacturing equipment, ammunition, components and parts and manufacturing equipment and weapons systems components and parts.

Comments from past attendees of ECR Workshops: "Jenny is extremely knowledgeable and helpful explaining complex concepts"; "Information was presented clearly and quiz was a useful exercise"; and "the training was excellent as always, very easy to understand".

ABOUT FD ASSOCIATES

FD Associates specializes in providing guidance to small and medium size companies in licensing and compliance with the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR).

We offer assistance with:

- Commodity Jurisdiction requests
- EAR classification requests
- State Department Registration
- Preparation of EAR & ITAR license applications and ITAR agreements
- Tracking and management of the license review process
- ITAR & EAR Training
- Compliance procedures & processes
- Audits
- Voluntary Disclosures

FD Associates' staff are highly knowledgeable in the requirements of both the ITAR and the EAR. We have extensive experience in the licensing of a variety of equipment to a broad range of destinations under both the ITAR and the EAR can offer practical guidance and advice.

We are available to provide company specific training on the requirements of the ITAR and the EAR. We can assist with audits and procedures to help companies ensure compliance with the regulations.

Contact us at 703-847-5801 or email info@fdassociates.net for more information on how we can assist your company.

For accommodations:

Hilton, McLean Tysons Corner: 703-847-5000

Courtyard Tysons Corner Fairfax:
703-790-0207

Embassy Suites Tysons Corner: 703-883-0707