

ABOUT THIS WORKSHOP

This workshop will help attendees understand the basic elements of the Export Administration Regulations and the various obligations for the export of military items that transitioned to a 600 series ECCN and how to make 600 series ECCN exports. Help your company avoid costly delays and mistakes by understanding when and if you need an EAR license or license exception to make an export.

Who should attend this important workshop? Export compliance administrators and managers at all levels (beginners to veterans), Empowered Officials and senior staff: all will gain a better understanding of the EAR, and how to make exports accordingly.

The program will include case studies, interactive discussions and exercises.

ABOUT THE PRESENTER

Jenny Hahn, President - Since joining FD Associates in 1992, Jenny has assisted exporters with a variety of licensing and compliance requirements. Jenny has expertise and experience in various technologies including aircraft, parts and components, night vision equipment, satellite parts and components, ballistic/armored equipment, firearms/ammunition, propulsion systems for missiles and Intelligence Surveillance and Reconnaissance equipment and various weapon systems. Jenny is the lead trainer at FD Associates. She has conducted numerous workshops on Export Control Reform since its implementation, October 15, 2013. In addition, she assists companies in establishing compliance programs and is the company lead on audits and provides on-site training in the requirements of the ITAR and EAR.

Registration

Fee: \$695.00

(Fee includes course materials, breakfast, refreshments and lunch)

Name _____

Title _____

Company Name _____

Company's Street Address _____

City, State, Zip, Country _____

Email _____

Phone _____

Fax _____

Mail Registration to:

FD Associates, Inc.

7918 Jones Branch Drive, Suite 540

McLean, VA 22102

Phone: 703-847-5801

Or via email info@fdassociates.net

Registration can only be accepted on receipt of your payment. Payments may be made via check or credit card. Please make checks payable to FD Associates, Inc. Payment via credit card can be accepted on our website via PayPal. **Registration must be received one week before the scheduled date of attendance to ensure enrollment.** A \$50 administrative fee will apply to any cancellations made anytime up to a week prior to the workshop. Any cancellations the week of the workshop will be subject to a 50% administrative fee, course materials will be provided.

For more information, please contact Ian at 703-847-5801 or email us at info@fdassociates.net.



FD ASSOCIATES, INC.

**EAR BASICS
Focusing on 600 Series Exports**

**Advisors in Export Compliance and
Licensing**

October 23, 2019

Do you have items that transitioned to the EAR as a result of Export Control Reform? Do you understand the basic requirements of the EAR? Can you classify your product on the Commerce Control List? Do you know if your military or space parts are regulated under the EAR? More importantly, do you know test, inspection and production equipment, technology or software is subject to the EAR? Learn the answer to these questions by attending this important export control seminar explaining the Export Administration Regulations (EAR).

We will focus on the requirements of the EAR controls on exports of "dual use" commodities and technology, transferred military commodities, including how to determine Export Control Classifications Numbers and when a license is required. We will discuss EAR licensing requirements and license exceptions. With a focus on the 600 series and how to make exports of these items.

This is a small group workshop for export compliance specialists and licensing personnel. The program will be held in the Tyson's Corner, Virginia, at our offices. There will be classification exercises. *Bring your scenarios and questions!*

For accommodations:

Hilton, Tysons Corner: 703-847-5000
Court Yard by Marriot, Tysons Corner: 703-790-0207
Hilton Garden Inn, Tysons Corner: 703-893-2100
Marriott Hotels, Tysons Corner: 703-734-3200

DRAFT WORKSHOP AGENDA

08:00 - 08:30 - CONTINENTAL BREAKFAST

08:30 - 10:00 - EAR CONTROLS

- What is Subject to the EAR?
- Order of Review
- Types of Controls
- Key Terms
- Determining An Export Control Classification Number
- Determining License Requirements.

10:00 - 10:15 - BREAK

10:15 - 11:00 - EAR CLASSIFICATION & LICENSING QUIZ

11:00 - 11:30 - Export Control Reform

11:30 - 12:00 - EAR LICENSE EXCEPTIONS

- 600 SERIES EXCEPTIONS

12:00 - 1:00 - LUNCH BREAK

1:00 - 2:30 - 600 SERIES EXCEPTION CONT...

2:30-2:45 - BREAK

2:45 - 3:45 - EAR LICENSING

3:45 - 4:15 - EAR EXPORTING & RECORD KEEPING

4:15 - 4:30 - FINE & PENALTIES

4:30 - ADJOURN

ABOUT FD ASSOCIATES

FD Associates specializes in providing guidance to small and medium size companies in licensing and compliance with the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR).

We offer assistance with:

- Commodity Jurisdiction requests
- EAR classification requests
- State Department Registration
- Preparation of EAR & ITAR license applications and ITAR agreements
- Tracking and management of the license review process
- ITAR & EAR Training
- Compliance procedures & processes
- Audits
- Voluntary Disclosures

FD Associates' staff are highly knowledgeable in the requirements of both the ITAR and the EAR. We have extensive experience in the licensing of a variety of equipment to a broad range of destinations under both the ITAR and the EAR can offer practical guidance and advice.

We are available to provide company specific training on the requirements of the ITAR and the EAR. We can assist with audits and procedures to help companies ensure compliance with the regulations.

Contact us at 703-847-5801 or email info@fdassociates.net for more information on how we can assist your company.

This workshop will provide invaluable insights and guidance to attendees at all levels regarding requirements of the EAR and lay the foundation for understanding rules for transitioned military articles.